



**Rep of the YEAR**  
**THE DISTRIBUTORS**  
Queensland & Northern Rivers  
& Supporting Suppliers  
Awards Night  
2022



## Rep of the Year & Supporting Suppliers Awards Night 2022

On Saturday 4th February 2023, The Distributor members throughout Queensland and Northern NSW celebrated their annual Rep of the Year and Supporting Suppliers Gala Dinner and Awards Night. The event was attended by various territory managers and management teams from The Distributors Brisbane, The Distributors Toowoomba, The Distributors Sunshine Coast and Wide Bay, The Distributors Cairns and Townsville and Beach and Bush Distributors Northern Rivers.

The event was held at The Star Casino on the stunning Gold Coast. Over 120 people enjoyed a beautifully styled tropical themed experience. Twenty-one suppliers throughout the confectionery, snack food, beverage and novelty industry attended the celebrations. Each supplier was given the opportunity to recognise, acknowledge, and reward a territory manager for their outstanding sales achievement for their product range throughout 2022. Over \$50,000 in awards and prizes were presented on the night.

The Distributors Queensland and Northern New South Wales Directors, Branch Managers, Sales and Purchasing Managers also took the opportunity to thank and recognise key suppliers and manufacturers for their commitment, dedication, investment, and field support within their businesses. Tony McIntosh presented the following awards for:

**2022 Confectionery Supplier of the Year**  
**2022 Snack Food Supplier of the Year**  
**2022 Novelty Supplier of the Year**  
**2022 Beverage Supplier of the Year**  
**2022 Account Manager of the Year**

Mars Wrigley  
 Snackbrands Australia  
 Universal Candy  
 Bundaberg Brewed Drinks  
 Steven Muszkieta (Snackbrands Australia)



The Territory Manager winners from each branch took away \$2,500 for each award.

### 2022 REP OF THE YEAR WINNERS

The Distributors Sunshine Coast & Wide Bay  
 The Distributors Toowoomba  
 The Distributors Brisbane  
 The Distributors Queensland Cairns  
 The Distributors Beach and Bush

### BRANCH WINNER ROTY

Philip Eales  
 Beth Nordling-Baker  
 James Midikira  
 Hannah Mann  
 Phil Henry

### BRANCH WINNER SUPPORTING SUPPLIER

Patrick Breen  
 Gisela Cuipers  
 Phil Baker  
 Phil Gallen  
 Vince Pope



The Distributors Sunshine Coast & Wide Bay  
 David Robertson, Philip Eales & Patrick Breen



The Distributors Toowoomba  
 Beth Nordling-Baker, Peter Chambers & Gisela Cuipers



The Distributors Brisbane  
 James Midikira, Sylvia Nikkelson & Phil Baker



The Distributors Queensland Cairns  
 Phil Gallen, Chebea Hunter, Hannah Mann & Kieren Holland



The Distributors Beach and Bush  
 Vince Pope, Philip Hyde & Phil Henry

The overall Distributors Queensland and Northern NSW Rep of the Year and Supporting Supplier winners took home **\$5,000.00** each while the runners up took home **\$2,500.00** each.

**2022 ROTY Overall Winner :**  
**James Midikira - The Distributors Brisbane**

**2022 ROTY Runner UP:**  
**Phil Baker - The Distributors Brisbane**



**2022 Supporting Supplier Overall Winner:**  
**Phil Baker - The Distributors Brisbane**

**2022 Supporting Supplier Runner up:**  
**James Midikira - The Distributors Brisbane**

**The 2022 Distributors Queensland and Northern New South Wales Distributor member of the year – The Distributors Brisbane**



## *What Supplier's had to say ...*

Absolutely amazing night and in my 42 years in the industry, I have never experienced anything like it. It was simply the best. So well put together and wonderful to see so many motivated Reps in the one room supporting each other and celebrating their peers achievements, hard work and dedication. It was unbelievable.

**Wayne Henderson - Universal Foods**

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I along with everyone else in attendance had a fantastic time. I look forward to next year's event.

**Nick Avram- Smiths**

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We are honoured to have recently been recognised as the 'Confectionery Supplier of the Year' with The Distributors Queensland whilst attending the 2022 Rep of the year recognition program. Thank you to the entire Queensland team for your collaboration and support throughout 2022 and I am excited for what we can achieve collectively this year. Thank you Tony McIntosh, Lyle Baker, Nicole McIntosh, Sylvia Nikkelson, Stewart Robertson and Louis Filipetto for hosting a fantastic night and the humbling recognition. David Scian, Alfred Hu, and Ali Hyder - let's continue this momentum and build on our partnership with The Distributors Queensland in 2023. Was a great night and great to be a part of it.

**Adnan Khan - Mars Wrigley**

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Hi Nicole, Tony and Lyle, thank you all for the invite to the awards dinner on Saturday. It was well planned and perfectly executed. Everything went like clockwork, at least that's how it appeared from the outside. I know how much work goes into these events and you all did an amazing job. In our roles we get to go to some pretty special venues and events, and experience some of the finer things in life. It was quite humbling on Saturday, seeing how much pride and joy the Territory Managers displayed when the awards were announced. You have a great team of passionate people. Thank you for a great event and thank you for the Supplier & Account Manager Awards, it means a lot to all of us. Looking forward to another year of great results (and a bit of fun) with yourselves and the broader team.

**Cheers, Glenn Vandewater - Snack Brands Australia**

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"On behalf of Smiths PepsiCo, I wanted to congratulate yourself, Nicole and Lyle for the fantastic event that was held on Saturday night. The event was great! As a supplier it was great to see the team all together and to be able to interact with them all in the one location. Additionally, it was great to see the recognition of the individuals and teams for their performance and the recognition of suppliers who support the program. Well organised and well executed."

**Mark Campbell - PepsiCo**

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"On behalf of myself and Nestlé, I would like to thank Tony, Lyle, Sylvia, and all others involved, in organising such a fantastic night. As a supplier it was great to see the passion and engagement shown by all the Queensland Sales Representatives. It is nights like that which show us suppliers the true value in supporting this program. I can't wait to see what we collectively deliver in 2023!"

**Thanks, James Hindle - Nestle**

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"Participating in the 2022 Distributors Qld and Northern NSW Rep of the Year and Supporting Suppliers Gala Dinner and Awards is always a special night. This year it was held on the beautiful Gold Coast which is a magical back drop for celebrating. The organisation of the event, the "Tropical Formal" theme, the delicious food and uplifting speeches was a credit to all who were involved.

It was an honour for AusBev to be part of the 2022 journey and I am personally looking forward to another successful year of participation."

**Kind regards , Garth Stanley - Sam's Juices**